



## READY TO LAUNCH YOUR FARM INTO ACTION? You need Farm Credit.

As leaders in agricultural finance, we understand the unique challenges that young and beginner farmers face when starting a new agricultural endeavor. That's why we developed **FarmLaunch**. If you are a:

- Young operator of 35 years or less,
- Have less than 10 years of experience, or are a
- Military veteran or reservist entering the agricultural industry with limited financial resources,

then **FarmLaunch** is for you. We provide access to financing, educational resources, and mentorship to aid in the development of sound business practice and a lasting relationship with a trusted lender. **FarmLaunch** is available for the purchase of farm-related assets and operating expenses, with the exception of real estate.

With **FarmLaunch**, you'll receive the most up-to-date information on learning opportunities and educational resources offered by the Farm Credit Knowledge Center to help further your farm business.

We are committed to the next generation of agricultural leaders and entrepreneurs and we are ready to help you grow. Give us a call to get started!



### FARM CREDIT

Loans for  
*Farms, Homes & Land!*

800.919.FARM (3276)

[FarmCreditofVirginias.com](http://FarmCreditofVirginias.com)



# BIG TIPS TO SUCCESS

## for Young and Beginning Farmers

We want to be on your team as you launch your farm or agricultural business into success. We've developed these tips and tricks to help you get started!

- Keep receipts
- File a Schedule F income tax return
- Report cash income
- Don't play catch up with your records
- Use a calendar to keep birthing or planting records
- Take a Quickbooks® course
- Communicate with your loan officer regularly
- Avoid putting operating expenses on a credit card
- Stay in tune with your industry's market
- Develop a support network



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